

# We Offer World-Class Training to Mexican Physicians



As we look  
ahead into the  
next century,  
leaders will be  
those who  
empower others.

Bill Gates



From left to right: Dr. Wolfgang Aulitzky, CEO of the Open Medical Institute, Nélida Martin, AMSA's Academic Coordinator, Becky Sáenz, AMSA's Executive Director, Gabriela Contreras, AMSA's Operations Coordinator, Paulina Pacheco, AMSA's Deputy Director, and Pablo Legorreta, AMSA's Honorary President and Founder.

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# Health is everyone's responsibility.

## Alianza Médica para la Salud AMSA



Pablo Legorreta Creel



Gerardo Legorreta Creel

**AMSA is a nonprofit, non-governmental organization, funded** by financial resources from the private sector in Mexico and abroad, dedicated to training Mexican physicians.

Along with the Open Medical Institute (OMI) we have replicated its model in Mexico with the vision of offering continuous education and training to young Mexican physicians. Since 2010, we have trained more than 2,000 physicians and have worked to forge partnerships with public and private health institutions both in Mexico and abroad. These alliances have been fundamental for the development of our educational model.

Public health policies under the current administration concentrate on attending the neediest members of society, this is the reason why the Instituto de Salud para el Bienestar (INSABI) was created. It incorporates free medical attention in a single system, including local public health hospitals and IMSS Bienestar Program in a two-year period (2019-2020). The goal of INSABI is to provide coverage for almost 20 million people who lack access to health services today. Aligned with this objective, AMSA has designed a training model for 15,000 family physicians who provide primary healthcare for IMSS affiliates as well as a disease prevention and timely detection for patients in marginalized areas in Chiapas and Oaxaca.

To address illnesses that affect the population in Mexico, such as diabetes, obesity, cardiac diseases, cancer, renal conditions, mental health and addictions, and geriatric issues, we are training young Mexican doctors in Austria and the United States who have access to the foremost international experts in these pathologies and who in the medium- and long-term will be leaders in the health sector in Mexico.

The OECD estimates that by 2030, the health expenditure as a share of GDP will rise to an average over 10%; as of 2018, a sustained growth of 8.8% was reported. Mexico spends 5.5% as a share of GDP on health, while the rest of the countries, members of the OECD, spend an average of 8.8%.

In the last three decades, civil society, the private sector, and academics have been key players in facing social challenges on a world level, stressing that sustainable development can only be achieved with a shared agenda and collaboration, building alliances among the different sectors in a country. Today the participation of the third sector is essential to health matters.

We are committed and will continue to support the Mexican government in training young physicians, always aligned with public health policies to contribute to improve Mexican health.

We are convinced that investment in human capital is the best way to promote the development of Mexico focused on prevention.

At AMSA we will keep working with full dedication to ensure the accomplishment of our mission and vision.

**Pablo Legorreta Creel**  
HONORARY PRESIDENT AND FOUNDER  
AMSA

**Gerardo Legorreta Creel**  
CHAIRMAN OF THE BOARD  
AMSA



*Open Medical Institute*  
**OMI**

**Wolfgang Aulitzky**  
CEO OF THE OPEN MEDICAL INSTITUTE  
  
MEMBER OF THE BOARD OF TRUSTEES  
**AMSA**

**It was the year 2010, when the first young and highly motivated** doctors from Mexico participated in clinical seminars of the Open Medical Institute (OMI) in Salzburg. Since then, AMSA and OMI have established a successful collaboration. The number of Mexican doctors participating in OMI seminars has increased from ten to almost 100 every year, while multiple observerships in hospitals in the United States and Austria have provided great opportunities for knowledge transfer and the exchange of experience.

The OMI programs aim to prevent brain drain and to improve local health capacities in Mexico. The outstanding activities of AMSA, under the leadership of Executive Director Rebeca Aguilar-Álvarez de Sáenz, made it possible not only to select highly qualified and motivated young physicians to participate in the seminars in Salzburg, but also to develop a series of OMI seminars in Mexico incorporating OMI faculty and Mexican OMI fellows. So far, almost forty seminars have taken place in Mexico City, Oaxaca, Monterrey, Puebla, and other cities, successfully implementing the OMI four-step educational approach, including seminars for knowledge transfer, observerships for experience exchange, and training local health capacities.

In addition to these activities, I would like to congratulate AMSA for the successful negotiations with IMSS, the largest health insurance institution and healthcare provider in Mexico. The participation of IMSS doctors from not only urban but also rural areas was a breakthrough and will disseminate medical information even further, benefitting more patients in the country. OMI MEX is a shining example of successful international cooperation. Highly qualified experts from the leading medical centers in the U.S. and Europe are ready to reach out to their colleagues in less developed areas. This way, they bridge the existing gap in medical knowledge and experience for the sake of their patients. The Open Medical Institute considers AMSA as a wonderful partner and OMI MEX as one of its most successful projects ever.



*From left to right: Dr. José Alfonso Gutiérrez Frusch, Dr. Armando Roque Sánchez and Dr. Maitane Alonso de Mendieta. They are the three Mexican fellows who attended the OMI Seminar on Reproductive Medicine in Salzburg, Austria, from July 14 to 20, 2019.*

*Previous page:*  
Dr. Wolfgang Aulitzky



Education  
is an ornament  
in prosperity,  
a refuge in  
adversity, and  
a provision in old age.

Aristotle

Alianza Médica para la Salud  
AMSA  
Introduction



Rebeca Aguilar-Álvarez de Sáenz

Rebeca Aguilar-Álvarez de Sáenz  
EXECUTIVE DIRECTOR  
AMSA

**At AMSA we improve the quality of healthcare services by training** Mexican physicians in Austria, the United States and Mexico, to promote equity and wellbeing among vulnerable groups.

The physicians sponsored to attend the Open Medical Institute (OMI) Seminars in Salzburg, Austria, assume the responsibility to replicate the knowledge in Mexico. Between 2010 and 2019, 490 physicians have benefitted from these seminars in Salzburg and they, in turn, have trained 1,812 physicians in Mexico in two-day onsite seminars using the OMI model. The Seminar participants are younger than 40, enthusiastic young specialists from all over the country with strong leadership skills. As of 2019, 2,329 physicians have been benefited from our educational model.

We are pleased to announce that AMSA is now a major player in the health sector in Mexico, thanks to the close relationship with physicians who are former fellows and have generated a very valuable network of physicians throughout the country and the alliances with the leading public and private health institutions in our country, such as the Mexican Institute of Social Security (IMSS), IMSS Foundation, National Institutes of Health and High Specialty Hospitals of the Ministry of Health (MoH), Petroleos Mexicanos' Hospitals, Tec de Monterrey, Carlos Slim Foundation and Alfredo Harp Helu Foundation, among others.

In 2019 we renewed the training agreement with the IMSS for four more years in which with IMSS Foundation joined forces with us to offer fellowships to this Institute's physicians.

We signed a Memorandum of Understanding (MOU) with Universidad Panamericana. As part of this agreement, a Certificate in Leadership and Management will be offered to physicians that occupy or intend to occupy management positions in the foremost public and private hospitals, including IMSS and MoH facilities. This Certificate will start in March 2020 in Mexico City.

We started a Family Medicine training program with IMSS, aligned to public policies, in order to strengthen the the first-level of attention.

Health is a subject that we must be responsible for as civil society, business sector, federal and local governments. Health is everyone's responsibility.

AMSA is approaching its tenth Anniversary and I am certain that with the support, generosity, and vision of our Board, under the leadership of Pablo, Almudena, and Gerardo Legorreta we will continue to tell success stories in the next decade.

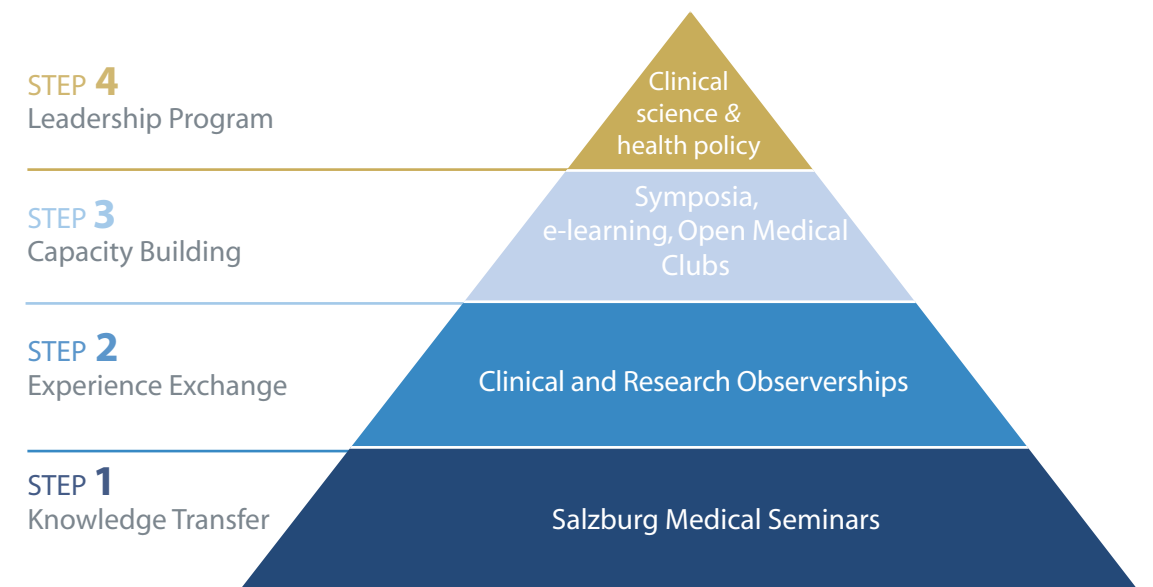
A special acknowledgment to Dr. Wolfgang Aulitzky, CEO of the Open Medical Institute, who has trusted AMSA's work in Mexico and is currently designing a model that will train physicians from Central and South America in a training center in Mexico.

## How do we fulfill our mission?

AMSA operates in partnership with the Open Medical Institute (OMI):

### FOUR-STEP FOCUS TO DEVELOP CAPACITIES

Efforts concentrate on encouraging physicians to develop their capacities in education, leadership, medical quality and patient safety, applied clinical research and clinical informatics.



## OMI

Open Medical Institute

- Global medical education initiative, founded in 1993 to improve healthcare and physicians' abilities.
- OMI shares medical experience and knowledge, fostering transnational medical partnerships.
- Leading institutions in the United States and Europe provide academic leadership.
- The teaching staff offer its support pro bono.

## A Commitment to Health

### Our Mission

To improve the quality of health services, developing world-class physicians.

### Our Vision

To be the most important foundation in Latin America for the development of medical excellence.



Fellows during the classes and workshops of OMI programs in Salzburg.



## Seminars in SALZBURG

- The physicians are selected based on their merits and leadership.
- World-reknowned physicians donate their time and experience.
- Professors and fellows work closely together.
- Opportunity to interact with physicians from all over the world.
- Week-long seminars in Salzburg.
- Given 100% in English.
- Participation of 28-40 residents and Attending Physicians.

490 [ trained physicians ]

**The candidates** must be Mexican citizens, younger than 40, fluent in english, proactive, with leadership qualities, committed to AMSA's mission and willing to share experiences with colleagues and to replicate the knowledge to benefit vulnerable groups.

In order to achieve a greater social impact, AMSA's efforts have targeted today's health challenges, by including training in priority areas, according to the demographic and epidemiological transition of mexico, such as: cardiac diseases, obesity and diabetes, malignant tumors, child and adolescent pregnancy, renal diseases, mental health and addictions and geriatrics.

Federal Ministry of Health, 2018



Left: Schloss Arenberg, the venue where the OMI seminars are held in Salzburg.



Right: AMSA Fellows of the Mexican Institute of Social Security (IMSS) at the 2019 Family Medicine Seminar. From left to right: Laura Rosas Marín, Francisco Iván Hernández Hernández, Violeta Orozco Rodríguez, Alonso Óscar Pérez Rico, and Rosbel Toledo Ortiz.

## Seminars in MEXICO

Organized by AMSA Fellows in partnership with diverse health institutions.

- Two- and three-day seminars organized by a Mexican AMSA physician, sponsored by AMSA and OMI.
- Aimed at a wider audience of healthcare professionals.
- With the participation of foreign professionals (OMI members).

1,812 [ trained physicians ]

Internationally renowned physicians who have participated as professors in Seminars in Mexico: **Lenox Hill Hospital:** Frank A. Chervenak, OB/GYN **Weill Cornell Medical College:** Daniel Skupski, , OB/GYN • Roger Hartl, Neurosurgery • Eric H. Elowitz, Neurosurgery • Jason Kim, Psychiatry • Michael Stewart, Otorhinolaryngology • Ehud Lavi, Neuropathology • Dara Jamieson, Neurology **Children's Hospital of Philadelphia (CHOP):** Philip B. Storm, Neurosurgery • Anne Reilly, General Pediatrics • Jeffrey Gerber, General Pediatrics • Asim Maqbool, General Pediatrics • Stephen Ludwig and Beth Rezet, Medical Education • James M. Callahan, Frances Balamuth, Chen C. Keynon, and Joanne N. Wood, Pediatrics • Naomi J. Balamuth, Pediatric Oncology • Jennifer K. Hwang, General Pediatrics • Joseph Zorc, General Pediatrics • Mark Joffe, General Pediatrics • Mercedes Blackstone, General Pediatrics • Jay Mehta, Pediatric Rheumatology • Nathan Blum, Developmental and Behavioral Pediatrics • Mary Pipan, Developmental and Behavioral Pediatrics • Amanda Bennett, Developmental and Behavioral Pediatrics • Elizabeth Spellman, Pediatric Palliative Care and Mourning • Grace Lee Ker, Critical Medicine and Pediatric Palliative Care • Laura Rose Musheno, Pediatric Palliative Care **Memorial Sloan Kettering Cancer Center:** Diana Lake, Breast Cancer and OB/GYN **New York Presbyterian Hospital / Columbia University Medical Center:** Dorothy Smok and Rakesh Sahni, Maternal and Infant Health • Richard A. Polin, Neonatology • Russell S. Miller, Maternal-Fetal Medicine **Medical University of Innsbruck, Austria:** Christian Freyschlag, Neuro-Oncology.



Some of the faculty members of Diabetes Seminar 2019.





## OMI-MEX

It is a joint initiative between the Open Medical Institute (OMI) and Alianza Médica para la Salud (AMSA). OMI-MEX mission is to improve the quality of health services in Mexico and Latin America by offering world-class training to young, tertiary care physicians in different sub-specialties in pediatrics.

Carlos Slim Foundation has joined efforts with OMI-MEX to improve the quality of healthcare services by offering Centro de Estudios de Historia de México (CEHM) in Mexico City as the venue where three-day seminars are held.

In 2020 AMSA plans to implement a new model to conduct OMI-MEX Seminars, closely following the model of OMI Seminars in Salzburg. This new dynamic includes three-day seminars outside of Mexico City at Hacienda Cocoyoc, Morelos, where the physicians and professors can interact and establish stronger professional relations, while disconnecting from the daily routine to focus entirely on the seminar.



The Faculty members from the Children's Hospital of Philadelphia (CHOP), who participated in one OMI-MEX Seminar accompanied by some of the physicians that attended.



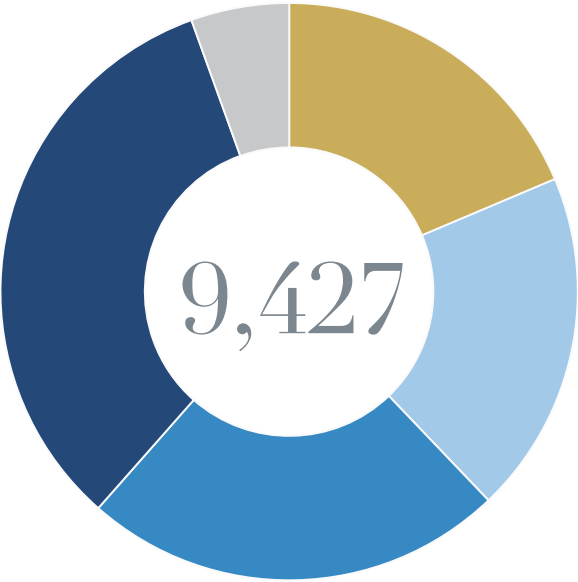
Our Alliances



From left to right: Dr. Sebastián García Saisó, Professor from the Universidad Nacional Autónoma de México (UNAM), Dr. Enrique Ruelas, Professor of Health Systems Management at the School of Medicine of Universidad Panamericana, Dr. Jorge Valdez García, Dean of the School of Medicine and Health Sciences at Tec de Monterrey, Concepción Creel de Legorreta, Member of AMSA's Board, Dr. Simón Kawa Karasik, Head of the National Institutes of Health, Dr. Carlos Navarro Martínez, Member of AMSA's Board and Dr. Roberto Tapia-Conyer, CEO of Carlos Slim Foundation.

Multiplier Effect

Physicians trained by OMI/AMSA Fellows, 2010–2019



- CLASSES:  
1,763 physicians trained: **18.71%**
- SEMINARS IN MEXICO (WITH AMSA):  
1,812 physicians trained: **19.22%**
- LECTURES AT NATIONAL AND INTERNATIONAL EVENTS:  
2,226 physicians trained: **23.61%**
- WORKSHOPS:  
3,108 physicians trained: **32.97%**
- OTHER\*:  
518 physicians trained: **5.49%**

\* Sending presentations to colleagues, preparing posters, internal sessions, local seminars.

Leadership

Dr. Enrique Ruelas  
*Universidad Panamericana*



“The physicians’ leadership can be exercised from management positions in an organization that provides attention, whether it is a hospital or a clinic; as leaders of care provider teams, as typically in the case of surgical teams; as leaders of knowledge in their areas of expertise, but also towards their patients. In this case, physicians exert a leader role with fundamental influence on their patients. Nevertheless, they are rarely aware that they play this important role on a daily basis.

Therefore, it is essential for physicians to be aware of what is expected of them as leaders in all these roles, which has a direct impact on quality of healthcare given to patients. Therefore, the transcendental relationship between medical leadership and the quality of healthcare, as well as the importance of developing these skills in physicians.”

The role of a leader is not to come up with all the great ideas; it is to create an environment in which great ideas can happen.

Simon Sinek

- Loyalty
- Enthusiasm
- Assertiveness
- Determination
- Empathy
- Responsibility
- Self-confidence



Dr. Rodrigo Ayala, member of the medical staff in the OB/GYN Department at ABC Medical Center.



Dr. Stephen Ludwig, Medical Director of Global Pediatric Education at Children's Hospital of Philadelphia (CHOP).



AMSA Fellows at an OMI-MEX seminar in Mexico City.

Achievements  
2010–2019  
[ SEMINARS ]





## AMSA Seminar *Medical Education*

March 21st & 22nd, 2019

ABC Medical Center, Mexico City

35 participants

Education was considered from the Hippocratic Oath as one of the responsibilities and virtues of medical practice, the social and technological complexities of today can facilitate but also disorient the goals of medical education, which is why we look for our students to have a clear focus of the objectives that must be achieved when teaching, how to be more effective in transmitting knowledge and doing it in a didactic, simple and clear way. The points that are reviewed seek to establish the minimum elements necessary to promote and carry out medical education at present and how to avoid losing focus and respect necessary qualities such as professionalism and ethics.



From left to right: Dr. Rodrigo Ayala, ABC Medical Center, Becky Sáenz, AMSA, Dr. Jay Mehta, CHOP, Dr. David Kershenobich, Instituto Nacional de Ciencias Médicas y Nutrición Salvador Zubirán, and Dr. Carlos Navarro, Assisted Fertilization Clinic at ABC Medical Center.

## OMI-MEX Seminar *Behavioral Pediatrics*

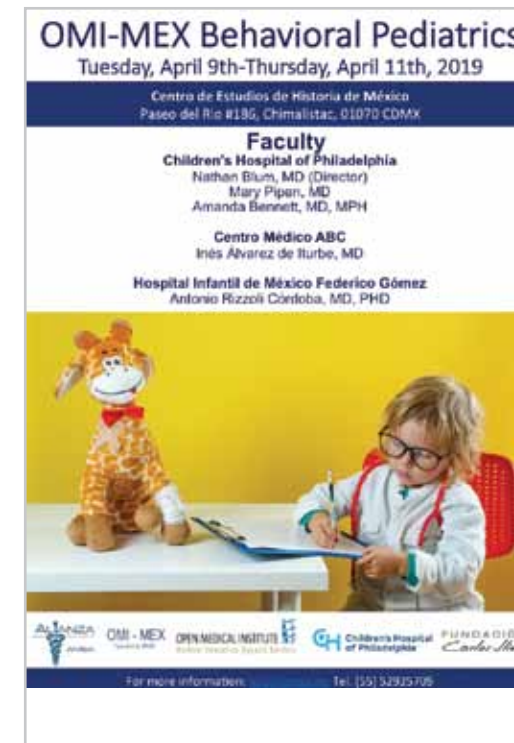
April 9th & 11th, 2019

Center of Studies of Mexican History, Mexico City

30 participants

At the end of the seminar we hope that the attendees can identify which pathologies are handled by a behavioral pediatrician and therefore identify the different developmental and behavioral disorders, in order to perform a global and integral assessment of their patients.

By knowing the diagnostic criteria, they can identify sick patients on time and refer them to the corresponding doctors.



From left to right: Nancy Etzel, Global Director of Pediatric Education at CHOP, Dr. Inés Álvarez de Iturbe, ABC Medical Center, Dr. Stephen Ludwig, Medical Director of Global Pediatric Education at Children's Hospital of Philadelphia, Dr. Mary Pipan, CHOP, Dr. Nathan Blum, CHOP, Dr. Mercedes Blackstone, CHOP, and Dr. Antonio Rizzoli, Hospital Infantil de México Federico Gómez.





# OMI-MEX

## Seminar

### *Pediatric Palliative Care*



September 4th-6th, 2019

Center of Studies of Mexican History, Mexico City

48 participants

In 2016, the International Children's Palliative Care Network (ICPCN) identified Mexico as "having evidence of capacity building activities for the provision of children's palliative care".

Congenital malformations, chromosomal abnormalities, injuries and cancers are primary causes of mortality for children in Mexico. The symptoms, suffering, communication challenges that come with these conditions all lend themselves to the tools of PPC.

The purpose of this seminar is to increase awareness and introduce the core concepts of Pediatric Palliative Care (PPC) to health professionals in Mexico in order to improve the care of children with life threatening illnesses and their families based on international best practices. In addition, the attendees of this seminar will aid in identifying the future educational needs to advance palliative care in Mexico.

At the end of this Seminar, attendees will be able to:

- Describe the key elements of high quality PPC.
- Identify pharmacologic and non-pharmacologic strategies for managing common symptoms including pain, dyspnea, nausea & vomiting, constipation, bleeding, delirium, depression & anxiety.
- Identify a communication tool that they intend to incorporate into their own practice.
- Describe the next steps to advance PPC in their communities.



Group picture of Pediatric Palliative Care OMI-MEX Seminar.



AMSA  
Seminar  
*Diabetes:  
The pandemic of our era*

**II Seminario de Diabetes**  
**La pandemia de nuestra era**



**Miércoles 2- viernes 4 de octubre de 2019**  
**Centro Médico ABC Santa Fe**  
Av. Carlos Fernández Graef #154, Santa Fe, 05330, CDMX

**Profesorado**  
**Director del Seminario**  
Dr. Joaquín Gerardo Joya Galeana, Clínica Endoplus

**University of Texas Health Science Center, San Antonio, TX.**  
Dr. Alberto Omar Chávez  
Dra. Carolina Solís Herrera

• Dr. Rafael Bravo Vera  
• Dr. Rodolfo Guardado Mendoza  
• Dra. Marcela Rodríguez Flores  
• Dra. Jacinta Velasco Sodi  
• Dr. Rolando Flores Lizano  
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• Dr. Luis F. Hermida Galindo  
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• Dra. Raquel Faradji Hozán  
• Dra. María Elena Salas  
• Dr. José de Jesús Garduño  
• Dra. Alejandra Correa  
• Dr. Eduardo Fernández

**Para más información: [info@amsa.mx](mailto:info@amsa.mx) Tel. (55) 52925709**

October 2nd-4th, 2019  
ABC Medical Center, Mexico City

52 participants

To give, from national and international experts, an update to all the participating doctors, on the most effective and innovative diagnostic methods and therapeutic tools from a global perspective, for the treatment of diabetes mellitus and its complications.



AMSA team (left) with Dr. Joaquín Joya, seminar director, and Dr. Alejandra Correa and Dr. Paola Roldán, Faculty members of this seminar.

AMSA  
Seminar  
*II Maternal and Infant Health Seminar*



**II Seminario**  
**Salud Materno Infantil**  
Lunes 28 y martes 29 de octubre de 2019  
Centro Cultural San Pablo, Oaxaca

**Dirigido a:** Médicos Generales, Médicos Familiares, Ginecólogos y Obstetras, Neonatólogos, Pediatras y Enfermeras.

**En alianza con:**



**Mayores informes: [info@amsa.mx](mailto:info@amsa.mx) y al tel. (55) 5292 5709**

October 28th & 29th, 2019  
Cultural Center, San Pablo, Oaxaca, Mexico

110 participants

Train doctors and health personnel in Oaxaca, presenting advances in the Maternal and Infant Health Sector, in order to provide solid bases and valuable information on the latest trends and protocols; taking into account the social and cultural aspects of the State to improve the quality of health services of vulnerable groups.



Participants at the II Maternal and Infant Health Seminar at Centro Cultural San Pablo, Oaxaca.





## AMSA Fellows’ Meetings

Twice a year we invite all the physicians who have participated in an OMI Seminar in Salzburg since 2010. The purpose of these meetings is to maintain communication with them and to be up do date on their projects and professional career.

In addition to an academic event, where lectures on subjects of interest take place, these meetings are also social events. Therefore, a reception is offered at the end of the session that enables fellows to meet each other, exchange experiences and advice, and also strengthen the creation of alliances and professional relations.



**Tuesday, January 29, 2019, 8:00 am**  
Instituto Nacional de Pediatría

Lecture “Physician: Heal Yourself” delivered by Dr. Agustín de Colsa Ranero, certified coach and expert on mindfulness, focused on providing meditation tools to benefit the emotional and psychological health of physicians.



From left to right: Dr. Agustín de Colsa, Dr. Alejandro Serrano, Becky Sáenz, and Dr. José Reynés.



AMSA fellows who attended the event: Dr. Karen Ignorosa, Dr. Inés Álvarez de Iturbe, and Dr. Ricardo Arceo.

**Thursday, June 27, 2019, 6:00 pm**  
Club de Industriales Polanco

Panel entitled: “Quality of Healthcare” with the participation of five well-known leaders in the health sector in Mexico: Dr. Enrique Ruelas, Dr. Roberto Tapia, Dr. Simón Kawa, Dr. Carlos Navarro, and Dr. Sebastián García Saisó, who shared with the Fellows their views on the importance of medical leadership and its connection to quality of healthcare.



From left to right: Dr. Enrique Ruelas, Dr. Jorge Valdez, and Dr. Alfonso Petersen.



AMSA Fellows enjoying the reception at the Fellows’ Meeting, from left to right: Dr. Salim Kuri, Dr. Karen Férrez, and Dr. Héctor Sánchez.





One of AMSA's greatest values is that Board members actively participate with our fellows.



# AMSA

## Alianza Médica para la Salud





Corporate Governance

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**Rebeca Aguilar Álvarez de Sáenz**  
Executive Director



From left to right: Dr. Carlos Navarro, Dr. Wolfgang Aulitzky, Becky Sáenz, Carlos Creel, Gerardo Legorreta, Concha Legorreta, Paulina Pacheco, Stephen Ludwig, and Nancy Etzel.

**Dr. Alberto García Aranda**  
Hospital Infantil de México  
Federico Gómez

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Instituto Nacional de Pediatría  
and Centro Médico ABC

**Dr. Rodrigo Ayala Yáñez**  
Centro Médico ABC

**Dr. Stephen Ludwig**  
Children's Hospital of Philadelphia

AMSA

Certifications

AMSA received two certifications:

The Acreditación en Institucionalidad y Transparencia (AIT: Institutional and Transparency Certification) is a group of objective, non-controversial, easily confirmed references indicating the level of an organization's institutional development, supplying individuals, businesses, and institutions with reliable knowledge on the characteristics of a private, non-profit organization providing services to third parties.

On November 12 AMSA received this certification that recognizes it as a responsible and transparent institution.



The NGOsource Certification is a process by which an organization is analyzed and evaluated to be recognized as an NGO authorized to receive donations in the United States. AMSA received this certification in July 2019.

<https://www.ngosource.org/>





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PABLO AND ALMUDENA LEGORRETA

The American Austrian Foundation  
Creel Abogados

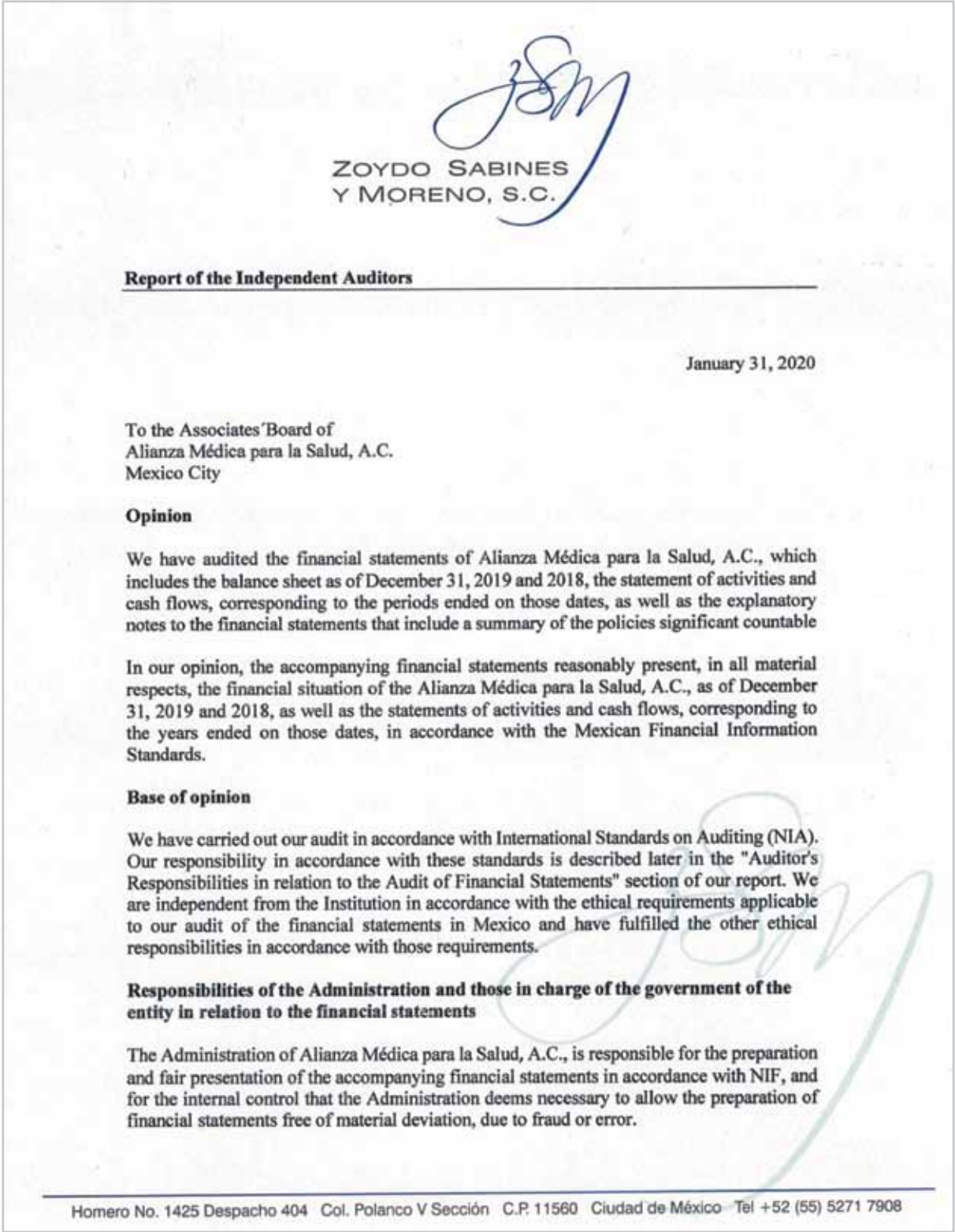
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Traducción Integral  
Viviana Corcuera

Never doubt  
that a small  
group of  
thoughtful,  
committed  
citizens  
can change the  
world; indeed,  
it's the  
only thing  
that ever has.

Margaret Mead

Financial Statements



In the preparation of the financial statements, the Administration is responsible for assessing the ability of the Entity to continue as "Entity in operation", revealing, as appropriate, the matters related to the "Entity in operation" and using the accounting principle of "Entity in operation", except if the Administration intends to liquidate the Entity or cease operations, or there is no other alternative.

Responsibilities of the auditor in relation to the audit of the financial statements

Our objective is to obtain reasonable assurance that the financial statements as a whole are free from material misstatement, due to fraud or error, and issue an audit report that contains our opinion. Reasonable assurance is a high degree of security, but does not guarantee that an audit conducted in accordance with the ISA always detects a material misstatement when it exists. The inaccuracies may be due to fraud or error and are considered material if, individually or in an aggregate way, it can reasonably be expected to influence the economic decisions that users make based on the financial statements.

As part of an audit in accordance with International Standards on Auditing, we apply our professional judgment and maintain an attitude of professional skepticism throughout the entire audit. As well:

We identify and evaluate the risks of material deviation in the financial statements due to fraud or error, design and apply audit procedures to respond to such risks and obtain sufficient and adequate audit evidence to provide a basis for our opinion. The risk of not detecting a material deviation due to fraud is higher than in the case of a material deviation due to error, since fraud can involve collusion, forgery, deliberate omissions, intentionally erroneous statements or circumvention of internal control.

We obtained knowledge of the internal control relevant to the audit in order to design audit procedures that are appropriate in accordance with the circumstances and not with the purpose of expressing an opinion on the effectiveness of the internal control of the Entity.

We evaluate the adequacy of the accounting policies applied, the reasonableness of the accounting estimates and the corresponding information revealed by the Administration.

We conclude on the adequacy of the use, by the Administration, of the accounting post of "Entity in operation" and, based on the obtained audit evidence, we conclude that there is no material uncertainty related to facts or conditions that can generate significant doubts about the Entity's ability to continue as "Entity in operation".

We evaluate the comprehensive presentation, structure and content of the financial statements, including the information disclosed.

We communicate with the Entity's Management regarding the scope and timing of the planned audit and the significant findings of the audit, including any significant deficiencies in internal control that we identified in the course of our audit.

Zoydo Sabines y Moreno, S. C.  
C. P. C. Javier Moreno Ibarra  
Partner  
Mexico City, January 31, 2020

Alianza Médica para la Salud, A.C.  
Mexico City  
Balance sheets as of December 31, 2019 and 2018  
(In U.S. dollars)  
Exhibit "A"

Assets	2019		2018	
	Temporarily restricted	Permanently restricted	Total	Total
Current:				
Cash and cash equivalents (Notes 3-b and 4)	128,276	5,474,417	5,602,693	36,768
Advance payments (Note 5)	5,488	-	5,488	2,038
Income tax	381	-	381	67
Total current assets	134,145	5,474,417	5,608,562	38,873
Non-current:				
Furniture and computer equipment, net (Notes 3-c and 6)	-	3,136	3,136	3,185
Guarantee deposits	1,640	-	1,640	1,574
Total long-term assets	1,640	3,136	4,776	4,759
Total assets	135,785	5,477,553	5,613,338	43,632

The attached notes are an integral part of these financial statements

"These financial statements were approved for issuance under the responsibility of the officials who subscribe them"

Rebeca Aguilar Álvarez Colunga  
Executive Director

José Pacheco Meyer  
Treasurer

Alianza Médica para la Salud, A.C.  
Mexico City  
Balance sheets as of December 31, 2019 and 2018  
(In U.S. dollars)  
Exhibit "A"

Liabilities	2019		2018	
	Temporarily restricted	Permanently restricted	Total	Total
Short term:				
American Express Company (México), S.A. de C.V.	5,702	-	5,702	202
Payable accounts (Note 7)	3,391	-	3,391	3,333
Payable taxes (Note 8)	10,472	-	10,472	4,958
Total short-term liabilities	19,565	-	19,565	8,493
Equity account (Note 11):				
Equity of previous years	-	36,605	36,605	(15,626)
Net change in equity account	(95,101)	5,652,269	5,557,168	50,765
Total equity account	(95,101)	5,688,874	5,593,773	35,139
Total liabilities and equity account	(75,536)	5,688,874	5,613,338	43,632

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Executive Director

José Pacheco Meyer  
Treasurer



Alianza Médica para la Salud, A.C.  
Mexico City  
Activities statements ended on December 31, 2019 and 2018  
(In U.S. dollars)

Exhibit "B"

	2019			2018
	Temporarily restricted	Permanently restricted	Total	Total
Income:				
National Philanthropic Trust (Note 9)	308,186	5,652,269	5,960,455	396,301
American Austrian Foundation (Note 12)	49,011	-	49,011	46,045
Asesores de Deuda Privada, S.C. (Nota 10)	209,307	-	209,307	-
University Oxford	19,378	-	19,378	-
General donations	4,749	-	4,749	3,755
Total Income	590,631	5,652,269	6,242,900	446,101
Operating cost				
Fees	173,351	-	173,351	122,674
Travel expenses	110,634	-	110,634	103,760
Labor taxes	8,739	-	8,739	6,511
Savings System for Retirement	7,055	-	7,055	4,822
INFONAVIT	6,473	-	6,473	4,826
Payroll tax	5,200	-	5,200	3,681
Office leases	22,627	-	22,627	20,312
Accounting and audit fees	10,761	-	10,761	13,333
VAT	22,715	-	22,715	21,902
Publicity	13,796	-	13,796	16,339
Others	638	-	638	491
Donations	36,834	-	36,834	132
Courses, events and seminars	50,433	-	50,433	51,930
Total cost of donation	469,255	-	469,255	370,713
Administrative expenses:				
Office material	2,004	-	2,004	2,821
Telephones	13,421	-	13,421	9,525
Depreciation	1,462	-	1,462	659
Fees and subscriptions	2,223	-	2,223	565
Computer equipment maintenance	31	-	31	585
VAT	51	-	51	157
Total administrative expenses	19,192	-	19,192	14,312
Financial products:				
Interest earned on investments	52,043	-	52,043	5,055
Exchange (loss) not realized	(244,842)	-	(244,842)	(15,366)
Total financial products	(192,799)	-	(192,799)	(10,311)
Provision income tax	4,486	-	4,486	-
Change in equity account	(95,101)	5,652,269	5,557,168	50,765
Equity account at the beginning of the year			36,605	(15,626)
Equity account at the end of the year			5,593,773	35,139

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Executive Director

José Pacheco Meyer  
Treasurer

Alianza Médica para la Salud, A.C.  
Mexico City  
Cash flow statements for the ended on December 31, 2019 and 2018  
(In U.S. dollars)

Exhibit "C"

	2019	2018
Cash flow of operation activities:		
Net change in equity account	5,557,168	50,765
Conciliation with the cash flow		
Depreciation	1,461	659
Change in:		
Advance payments	(3,364)	969
Payable accounts	10,716	(14,927)
Tax advance	(311)	(20)
Guarantee deposits	-	(302)
Cash flow of operation activities	5,565,670	37,144
Investment activities:		
Purchase of equipment	(1,280)	(2,672)
Cash used in investment activities	(1,280)	(2,672)
Net change in cash	5,564,390	34,472
Loss on exchange rate	1,535	-
Cash at the beginning of the year	36,768	2,296
Cash at the ending of the year	5,602,693	36,768

The attached notes are an integral part of these financial statements

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Rebeca Aguilar Álvarez Colunga  
Executive Director

José Pacheco Meyer  
Treasurer



# Thank you



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